

The Leadership Contract: The Fine Print to Becoming an Accountable Leader

By Vince Molinaro

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A comprehensive blueprint for the enlightened leader

The Leadership Contract is the modern leader's handbook for organizational renewal. Leaders are no longer "rulers," nor are they accidental—in today's business climate, leadership is both a trait and a specific set of skills. It's about trust, commitment, communication, and drive. This book shows you how to become the leader your organization needs. You'll go beyond adopting the habits and practices of an effective leader and actually put it in writing to establish a leadership contract that ensures the success of your company. This revised and updated edition includes new coverage of accountability, personal and organizational levels of the leadership contract, new *Gut Check* summary questions after each chapter, and additional opening and closing remarks to provide key insight into what the leadership role entails.

Recent studies show that only 7 percent of employees have trust and confidence in their senior leaders. How can organizations succeed without the support of their employees? This book aims to build better leaders and establish a true leadership culture that inspires the entire organization.

- Learn why a leadership contract is needed and what it entails
- Discover the real impact of your decisions and work ethic
- Motivate and inspire by making the right connections
- Facilitate a vibrant, positive culture that innovates and thrives

Exceptional leadership is the heart of a successful organization. Employees need to be able to trust in the skills, strategy, judgment, and motivation of those steering the ship. *The Leadership Contract* provides a blueprint for today's leaders, and guides you toward becoming the leader your employees deserve.

The Leadership Contract: The Fine Print to Becoming an Accountable Leader By Vince Molinaro Bibliography

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Editorial Review

From the Inside Flap

Our leaders are failing. In many cases they are outright disappointing and at times, even disgraceful. This lack of leadership erodes the trust that people have in leaders throughout society and in the business world. At the root of this problem is a leadership accountability gap.

In the revised and updated bestseller, *The Leadership Contract*, Vince Molinaro answers the question: What does it mean to be a leader in today's complex world? He explores why truly accountable leadership is the only way to build an organization that can survive and thrive in our increasingly complicated world. Written in Molinaro's engaging style, this important resource is the modern leader's handbook for organizational renewal.

In today's business climate, leadership is both a trait and a specific set of skills. It's about trust, commitment, communication, and drive. *The Leadership Contract* reveals what it takes to become the dynamic leader your organization needs. Molinaro outlines a blueprint for going beyond adopting the habits and practices of an effective leader and explains why it's vital to put it in writing in order to establish a leadership contract that ensures success. The author clearly shows the impact of a written contract and shows how your key decisions and work ethic affects everyone you lead. In addition, he offers suggestions for motivating and inspiring employees by making the right connections.

While building on the fundamentals outlined in the first edition, this updated volume includes new coverage on the topic of accountability, ideas for creating personal and organizational levels of the leadership contract, and fresh *Gut Check* summary questions after each chapter. It also contains new and inspirational opening and closing remarks that provide insight into what the leadership role entails. *The Leadership Contract* offers a pathway for facilitating a vibrant and positive culture that encourages innovation for success.

With *The Leadership Contract* as your guide, you can become an exceptional leader that has the skills, strategy, judgment, and motivation to win the trust of your employees and take your organization into the future.

From the Back Cover

Praise for THE LEADERSHIP CONTRACT

"*The Leadership Contract* is focused, easy to understand, and thoughtful. It is an empowering approach to help every leader, regardless of the role he or she plays in an organization, to become more effective. Our global leadership team has begun learning how to put *The Leadership Contract* into action, and we are all seeing the results."

—**Ricardo Quintero**, President, Movado Group Inc.

"Vince Molinaro's book throws the gauntlet down for leaders today. He asks them to make the commitment to principled leadership, and to step up and be truly accountable. This is a timely and important book!"

—**Chester Elton**, motivation expert and bestselling author of *All In*, *The Carrot Principle* and *What Motivates Me*

"Dr. Molinaro's important book challenges leaders to become more deliberate and conscious in how they lead. This approach is desperately needed in our world today. It's time for all leaders to decide to make their organizations truly great in a way that has a strong and positive impact on society."

—**Dr. Raj Sisodia**, FW Olin Distinguished Professor of Global Business at Babson College; and cofounder and Co-Chairman, Conscious Capitalism Inc.

"Molinaro has written an insightful book. His practical approach and realistic advice on personal accountability and the community of leaders resonated with our leadership team. He challenged us all to step up to do the tough work required to increase trust and confidence with our employees and key stakeholders."

—**Barbara Meens Thistle**, Vice President, Corporate Services, Insurance Corporation of British Columbia

"*The Leadership Contract* helps you understand that choosing to lead is both a decision and a commitment. The book does a great job of helping you work through the personal decisions you must make to develop into a great leader. We have taken all of our leaders through Vince's book and use it as a cornerstone for our new leader development program."

—**Larry Fultz**, Senior Vice President and Chief Human Resources Officer, The Limited

"The ideas in *The Leadership Contract* are both practical and powerful. Our leaders all over the world have responded positively to Molinaro's strong messages about leadership accountability. As a result, they are clear on what we expect from them and are stepping up to lead our company in an aligned way."

—**Lyne Desrochers**, Vice President, Organizational and Talent Development, SNC-Lavalin

About the Author

VINCE MOLINARO, PhD, is an author, speaker, and leadership advisor to senior executives, heads of human resources, and boards. He is the Global Managing Director of Strategic Solutions with Lee Hecht Harrison, a firm dedicated to delivering leadership development, employee engagement, career transition, and change management solutions. He's the author of the bestseller *The Leadership Contract* and coauthor of *Leadership Solutions* and *The Leadership Gap*, all from Wiley.

Users Review

From reader reviews:

Michael Taylor:

The ability that you get from *The Leadership Contract: The Fine Print to Becoming an Accountable Leader* will be the more deep you rooting the information that hide into the words the more you get considering reading it. It doesn't mean that this book is hard to understand but *The Leadership Contract: The Fine Print to Becoming an Accountable Leader* giving you buzz feeling of reading. The copy writer conveys their point in particular way that can be understood simply by anyone who read the idea because the author of this reserve is well-known enough. That book also makes your own vocabulary increase well. Therefore it is easy to understand then can go with you, both in printed or e-book style are available. We highly recommend you for having that *The Leadership Contract: The Fine Print to Becoming an Accountable Leader* instantly.

Raymond Brown:

Typically the book *The Leadership Contract: The Fine Print to Becoming an Accountable Leader* will bring someone to the new experience of reading the book. The author style to clarify the idea is very unique. When

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Marina Tucker:

The reserve untitled *The Leadership Contract: The Fine Print to Becoming an Accountable Leader* is the guide that recommended to you to learn. You can see the quality of the reserve content that will be shown to anyone. The language that article author use to explained their way of doing something is easily to understand. The article writer was did a lot of analysis when write the book, to ensure the information that they share for your requirements is absolutely accurate. You also can get the e-book of *The Leadership Contract: The Fine Print to Becoming an Accountable Leader* from the publisher to make you more enjoy free time.

Shawn Mathison:

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