



Sam Walton: Made In America

By Sam Walton

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Meet a genuine American folk hero cut from the homespun cloth of America's heartland: Sam Walton, who parlayed a single dime store in a hardscrabble cotton town into Wal-Mart, the largest retailer in the world. The undisputed merchant king of the late twentieth century, Sam never lost the common touch. Here, finally, inimitable words. Genuinely modest, but always sure of his ambitions and achievements. Sam shares his thinking in a candid, straight-from-the-shoulder style.

In a story rich with anecdotes and the "rules of the road" of both Main Street and Wall Street, Sam Walton chronicles the inspiration, heart, and optimism that propelled him to lasso the American Dream.

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Sam Walton: Made In America By Sam Walton Bibliography

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Editorial Review

From Library Journal

The late Sam Walton was one of the shrewdest and richest merchants in America. Centered on the building of his Wal-Mart empire, his book, like fellow magnate Sandra Kurtzig's *CEO: Building a \$400 Million Company from Ground Up* (LJ 5/1/91), is light on biography. However, readers will enjoy the folksy narrative of the small-town millionaire who revolutionized retail distribution. Walton also addresses accusations against him, such as running the competition out of town. Coauthor Huey does a fine job of incorporating candid testimonials from family members and associates, who thought Walton's ideas were sometimes silly. Shortly after Walton's death, the book was given an overly sentimental postscript (a minor detraction) and rushed into print. Highly recommended for public and academic business collections.

- *Rebecca A. Smith, Harvard Business Sch. Lib.*

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Review

"[A] wise and inspiring autobiography--Walton tells his quietly fantastic story with conviction and makes no bones about his mistakes."

-- *San Francisco Chronicle*

"It's a story about entrepreneurship, and risk, and hard work, and knowing where you want to go and being willing to do what it takes to get there. And it's a story about believing in your idea even when maybe some other folks don't, and about sticking to your guns."

-- Sam Walton

"Here is an extraordinary success story about a man whose empire was built not with smoke and mirrors, but with good old-fashioned elbow grease."

-- *Detroit Free Press*

"A sure-fire all-American success story."

-- *The New York Times Book Review*

From the Publisher

"Wise and inspiring autobiography... Walton tells his quietly fantastic story with conviction and makes no bones about his mistakes." -- *San Francisco Chronicle*. It's a story about entrepreneur, and risk, and hard work, and knowing where you want to go and being willing to do what it takes to get there. And it's a story about believing in your idea even when maybe some other folks don't, and about sticking to your guns. Sam Walton. Meet a genuine American folk hero cut from the homespun cloth of America's heartland: Sam Walton, who turned a single dime store in a hardscrabble cotton town into Wal-Mart, the largest retailer in the world. The undisputed merchant king of the late twentieth century, Sam never lost the common touch. Here, finally, Sam Walton tells his extraordinary story in his own inimitable words. Genuinely modest, but always sure of his ambitious and achievements, Sam shares his thinking in a candid, straight-from-the-shoulder style. In a story rich with anecdotes and the "rules of the road" of both Main Street and Wall Street, Sam Walton chronicles the inspiration, heart, and optimism that propelled him to lasso the American Dream. "Here is an extraordinary success story about a man whose empire was built not with smoke and mirrors, but with good old-fashioned elbow grease." -- *Detroit Free Press*.

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From reader reviews:

Donald Hidalgo:

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