



How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent

By Lori Berberian Pelentay

Download now

Read Online 

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay

"How to Sell Cruises Step-by-Step" is a beginner's guide to selling cruises for travel agents. Whether you are a new or seasoned agent, this book gives you a checklist of everything you need to know when making cruise bookings. The book goes into detail about Mass Market, Premium and Luxury cruise lines, and discusses each element of a cruise booking, including reading deck plans, money matters and how cruises work. A bonus chapter teaches how to organize your office and gives samples of forms that are useful in keeping track of your bookings. A must read for any travel agent who sells cruises!

 [Download How to Sell Cruises Step-by-Step: A Beginner' ...pdf](#)

 [Read Online How to Sell Cruises Step-by-Step: A Beginner ...pdf](#)

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent

By Lori Berberian Pelentay

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay

"How to Sell Cruises Step-by-Step" is a beginner's guide to selling cruises for travel agents. Whether you are a new or seasoned agent, this book gives you a checklist of everything you need to know when making cruise bookings. The book goes into detail about Mass Market, Premium and Luxury cruise lines, and discusses each element of a cruise booking, including reading deck plans, money matters and how cruises work. A bonus chapter teaches how to organize your office and gives samples of forms that are useful in keeping track of your bookings. A must read for any travel agent who sells cruises!

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay Bibliography

- Sales Rank: #606012 in Books
- Published on: 2013-03-25
- Original language: English
- Number of items: 1
- Dimensions: 9.00" h x .34" w x 6.00" l, .46 pounds
- Binding: Paperback
- 148 pages

 [Download How to Sell Cruises Step-by-Step: A Beginner' ...pdf](#)

 [Read Online How to Sell Cruises Step-by-Step: A Beginner ...pdf](#)

Download and Read Free Online How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay

Editorial Review

About the Author

Lori has been selling cruises since 1984. She started in reservations at Princess Cruises, and worked her way up to eventually working as liaison between the ships and the home office. In 1988 she went to work onboard the original Love Boat for the Mediterranean and Baltic Season and got to climb the pyramids, walk in the steps of Jesus, navigate past the Arctic Circle, and meet some of the most extraordinary people. After returning home, she began selling cruises as a travel agent and never looked back. She has been featured in numerous magazines and is considered an expert in her field. She now lives in California with her two children, and tries to take at least two cruises a year. She has met some of her dearest friends onboard ships, and considers herself very fortunate indeed to have been able to cruise the world. She hopes this book opens doors for you so that you, too, can experience the world from the balcony of your very own stateroom!

Users Review

From reader reviews:

Amy Sims:

This How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent book is just not ordinary book, you have after that it the world is in your hands. The benefit you receive by reading this book is usually information inside this book incredible fresh, you will get data which is getting deeper an individual read a lot of information you will get. That How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent without we realize teach the one who reading through it become critical in contemplating and analyzing. Don't possibly be worry How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent can bring if you are and not make your bag space or bookshelves' turn out to be full because you can have it within your lovely laptop even telephone. This How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent having great arrangement in word as well as layout, so you will not experience uninterested in reading.

Mandy Jackson:

Exactly why? Because this How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent is an unordinary book that the inside of the e-book waiting for you to snap the idea but latter it will shock you with the secret the item inside. Reading this book adjacent to it was fantastic author who write the book in such wonderful way makes the content on the inside easier to understand, entertaining way but still convey the meaning totally. So , it is good for you because of not hesitating having this any longer or you going to regret it. This phenomenal book will give you a lot of positive aspects than the other book have got such as help improving your ability and your critical thinking means. So , still want to hold off having that book? If I had been you I will go to the book store hurriedly.

Adam Blandford:

This How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent is brand-new way for you who has curiosity to look for some information given it relief your hunger of information. Getting deeper you onto it getting knowledge more you know or perhaps you who still having small amount of digest in reading this How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent can be the light food for you personally because the information inside this particular book is easy to get by anyone. These books create itself in the form which can be reachable by anyone, sure I mean in the e-book form. People who think that in publication form make them feel tired even dizzy this guide is the answer. So there is absolutely no in reading a publication especially this one. You can find actually looking for. It should be here for an individual. So , don't miss that! Just read this e-book type for your better life in addition to knowledge.

Danica Johnson:

That guide can make you to feel relax. This book How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent was colourful and of course has pictures on there. As we know that book How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent has many kinds or style. Start from kids until teenagers. For example Naruto or Investigator Conan you can read and believe that you are the character on there. So , not at all of book are make you bored, any it can make you feel happy, fun and relax. Try to choose the best book for you personally and try to like reading that.

Download and Read Online How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay #KY73C9SF8GO

Read How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay for online ebook

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay books to read online.

Online How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay ebook PDF download

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay Doc

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay Mobipocket

How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay EPub

KY73C9SF8GO: How to Sell Cruises Step-by-Step: A Beginner's Guide to Becoming a "Cruise-Selling" Travel Agent By Lori Berberian Pelentay