Configuring SAP ERP Sales and Distribution

By Kapil Sharma, Ashutosh Mutsaddi

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The first and only book to offer detailed explanations of SAP ERP sales and distribution

As the only book to provide in-depth configuration of the Sales and Distribution (SD) module in the latest version of SAP ERP, this valuable resource presents you with step-by-step instruction, conceptual explanations, and plenty of examples. If you're an SD consultant or are in charge of managing an SAP implementation in your enterprise, you'll want this valuable resource at your side

- SAP is one of the leading Enterprise Resource Planning (ERP) software products on the market, with over 40,000 implementations
- Covers the latest version of SAP ERP-ECC 6.0
- Covers common through advanced configurations, so it's helpful no matter what your level of experience with SAP
- Explains the conceptual framework behind the configuration process

If your company uses the SD module, keep this indispensable guide on hand.

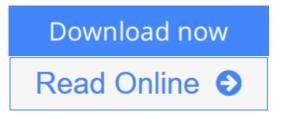**Download** Configuring SAP ERP Sales and Distribution ...pdf

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Configuring SAP ERP Sales and Distribution By Kapil Sharma, Ashutosh Mutsaddi Bibliography

- Sales Rank: #1397248 in Books
- Published on: 2013-06-17
- Released on: 2013-06-25
- Original language: English
- Number of items: 1
- Dimensions: 9.25" h x 1.52" w x 7.50" l, 2.51 pounds
- Binding: Paperback
- 672 pages

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Editorial Review

From the Back Cover
Your step-by-step guide to configuring SAP's SD module

This practical guide is your key to configuring the Sales and Distribution submodules, including Master Data, Pricing, Sales, Billing, Shipping, Transportation, and more. Follow step-by-step instructions and real-world examples for common and advanced SD configurations for SAP ECC 6.0. You'll find out how to set up an efficient system and meet your business needs.

- Explore a sales cycle from start to finish and examine the transaction codes at every step
- Define an enterprise structure according to your organization's sales requirements
- Understand cross-organizational elements and how to link them to the SD module
- See how to access and use your company's master data in the SD module
- Configure all functions, including pricing, tax determination, product availability, billing, shipping, and others
- Manage account assignment and revenue recognition
- Get up to speed on advanced techniques and best practices
- Find a complete list of useful transaction codes

About the Author
Kapil Sharma has more than eight years of experience with SAP and has performed localization projects for China, Mexico, Canada, the U.S., and Europe. He is an expert in business process analysis, configuration, implementation, and change management, and he specializes in sales and operation planning and channel partners management.

Ashutosh Mutsaddi, a senior SAP solutions consultant and a certified project manager, has 10 years of experience in design and implementation of SAP solutions. During his career, he has offered consultancy to several Fortune 100 companies in Europe, North America and Asia. Proficient in process re-engineering, business blueprinting, system configuration and upgrade, he has worked on all major SAP versions - from 3.1I to ECC 6.0.

Users Review

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Louie Thompson:

As people who live in often the modest era should be change about what going on or facts even knowledge to make them keep up with the era that is certainly always change and move forward. Some of you maybe may update themselves by reading books. It is a good choice in your case but the problems coming to you actually is you don't know what type you should start with. This Configuring SAP ERP Sales and Distribution is our recommendation to cause you to keep up with the world. Why, as this book serves what you want and need in this era.

Ira Knudsen:

The reason why? Because this Configuring SAP ERP Sales and Distribution is an unordinary book that the inside of the guide waiting for you to snap it but latter it will surprise you with the secret this inside. Reading this book adjacent to it was fantastic author who else write the book in such incredible way makes the content inside of easier to understand, entertaining approach but still convey the meaning totally. So , it is good for you because of not hesitating having this nowadays or you going to regret it. This excellent book will give you a lot of rewards than the other book include such as help improving your skill and your critical thinking way. So , still want to postpone having that book? If I had been you I will go to the e-book store hurriedly.

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